

PURCHASING UPDATE



Utah Department of Government Operations

When Costs Change

By Cat Turner, State Contract Analyst

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The cost of many goods and services we purchase have increased over the past few months and, in some cases, goods are not readily available and may be months away from being delivered.

As you are planning your purchases or projects, make sure to check the statewide cooperative contracts to see if there are any upcoming price increases. Also, please feel free to reach out to the contract manager of the contract to see if they know of any upcoming price increases or industry changes and shortages.

Many of the statewide cooperative contracts have a one-year guarantee of pricing from the contract start date before a contractor can request a price increase. Price increase requests also usually must be submitted and approved by the Division of Purchasing 30, 60, or 90 days prior to going into effect.

Please see the code and rule and best practices regarding a contract price increase below!

- Utah Code 63G-6a-1206.5 recognizes a Contractor may increase contract pricing **only** in accordance with the terms of the contract, but may lower the contract price at any time.
- Per Utah Administrative Rule R33-12-601, contracts that expressly allow for price increases require cost or pricing data to support the increase. Exceptions are found where the contract terms provide established market indices, catalog prices, other benchmarks as the basis for

JUST THE FAQs

SVAR FAQ's

Q: What does SVAR stand for, and why should I use it?

A: Software Value Added Resellers is what the acronym stands for. It is a State Cooperative Contract that is used for the most frequently used software that are readily available. Think of Microsoft, Adobe, Salesforce, etc. The "Value Added" part of this contract is also useful. These reseller vendors are great consultants to help you find the software for your business needs.

Q: Can I get ANY software from these resellers?

A: In the scope of work, we do allow the resellers to partner with any manufacturer of software. So, the answer is yes, but it just depends on the resellers and if they have a partnership with the manufacturer already.

Q: Do I HAVE to use this SVAR contracts?

A: If you are an executive branch agency, the same rules apply as all other SCC's. "If the items are available under State Contract, then you must buy off that contract". However, on the SVAR contracts, many manufacturers are not re-sold. In that case, you would work directly with DTS to get that software by following a standard procurement process to obtain it.

Q: What is the difference between the "SVAR" and "Cloud Solutions" contracts?

A: The "Cloud Solutions" contracts are for cloud related software that are hosted in the cloud, data resides in the cloud, or have any other features that are with the cloud. SVAR is strictly for on-premise solutions or "out of the box" software.

Contact Solomon Kingston with questions,
skingston@utah.gov

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the contract price adjustments, or when rule or law sets the price.

- Regardless, the Contractor holds the burden of proof for demonstrating its price increase is justified.
- The Contractor must demonstrate that its price increase reflects what is occurring within the industry.
- Price adjustments will most commonly require a formal written amendment to the contract as pricing is an essential element to the contract.

For more questions, contact Cat Turner, caturner@utah.gov.

Utah Code 63G-6a-1206.5



Uniform and Linen Services

By Kayla Medina, State Purchasing Agent

In January of 2021, the State of Utah signed a new participating addendum with Cintas and Omnia Partners solicited by Prince William County Public Schools, VA. This contract is within the uniform and linen services portfolio. The purpose of this contract is to provide users with a wide range of uniform, linen services, first aid and safety supplies, and cleaning supplies. This contract is ready and available for use under contract PD3639. Please visit statecontracts.utah.gov to view the full contract and ordering instructions. This contract is part of the uniform and linen services portfolio, but it is separate from solicitation CT20-7, and so award categories for contracts MA2246 and MA1247 do not apply.

Services and goods covered in this contract include the following:

Uniform Rental: Includes shirts, pants, coveralls, lab coats, aprons, and flame resistant uniforms.

Uniform Leasing: Includes shirts, pants, coveralls, lab coats, aprons, and flame resistant uniforms,

Uniform Purchase: Options for embroidery, emblems, or silk screening. Tailoring of uniforms is included at no cost.

Hand and Head Protection Includes gloves, safety glasses, face shields, and hard hats.

Shoe Purchase - Includes safety footwear that meets ASTM 2413-17 standards.

Mat/Mop Rental – Includes carpet, drainage, and anti-fatigue mats.

Mat/Mat Leasing - Includes carpet, drainage, and anti-fatigue mats.

Mat/Mop Purchase: Options for Custom logos or safety messaging.

Restroom Supplies - Includes cleaning chemicals, dispensers, and microfiber-cleaning tools.

Restroom Services – Scheduled restroom-cleaning

services, equipment included.

Deep Cleaning Services: Includes carpet, tile, and concrete cleaning.

First Aid/Safety Supplies: Includes first aid training such as CPR, BBP, AED courses. Includes classroom safety training such as forklift certification, crane safety, emergency preparedness class, etc.

Fire Protection Services: Includes fire extinguishers, fire extinguisher inspection, fire sprinkler system, fire alarm panels, emergency light parts and services, fire alarm monitoring, and unit test recharge and repair parts.

AEDs: Includes several brands of AED devices, and eyewash stations.

For a detailed breakdown of discounts and contract offerings, please see pricing attachment on the contract-landing page, or visit the first aid and safety product guide

Please contact kaylamedina@utah.gov or mistrettaL@cintas.com with any questions about this contract.



Auto Body Repair

Brent Bowden, Purchasing Agent

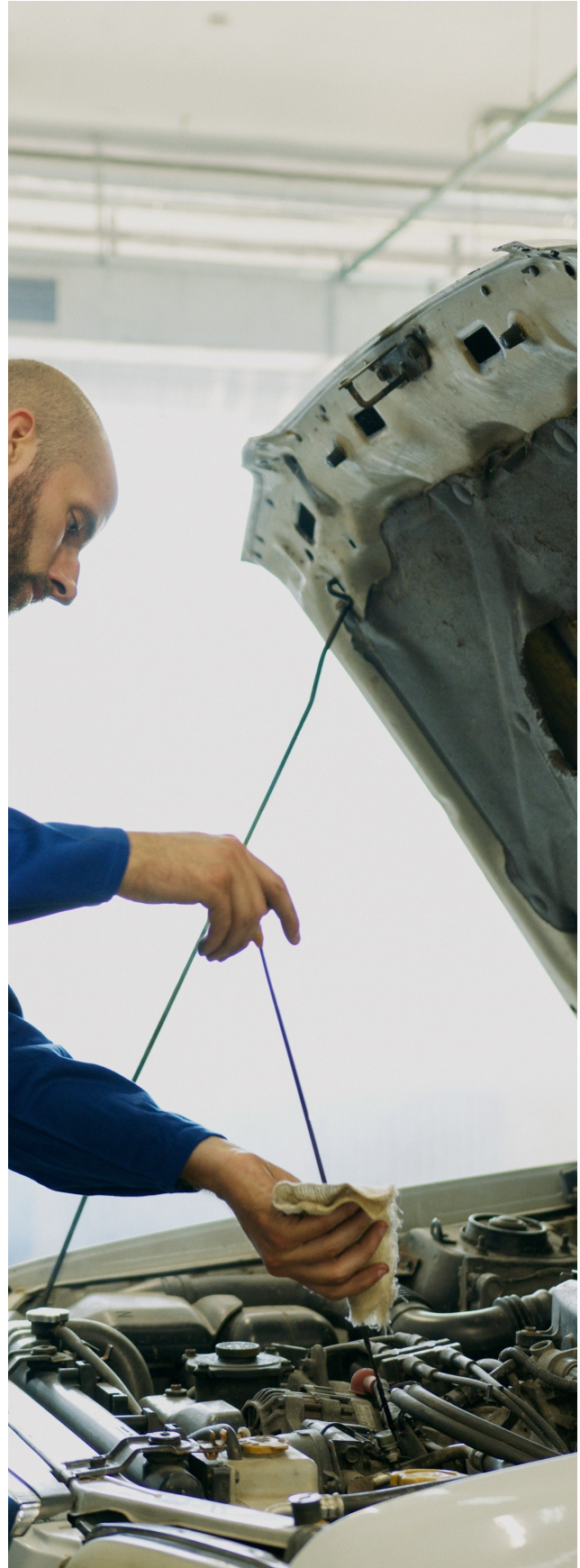
In July 2021, following a RFP, a new portfolio of contracts was executed for Auto Body Repairs. Types of repair incorporated in this portfolio include auto body repair services on cars, trucks, vans, large specialty, heavy-duty vehicles and buses, and equipment. During the RFP, each vendor had the opportunity to provide a price for services in three categories including standard passengers, large vehicles and buses. Vendors also had the opportunity to include prices for related equipment, accessories and services that complement their proposal.

These multiple award contracts then allow users to choose vendors that offer the service they require and best suit their geographic needs. In cases where multiple vendors were awarded a contract, users can make their own determination which vendor best suits their need. As a benefit to the State, contracts in this multiple award portfolio offer a better value than what may be available to the general public. Contracts were awarded in the following counties:

Beaver, Cache, Davis, Duchesne, Iron, Sale Lake, Sanpete, Sevier, Uintah, Utah, Wasatch, Washington, and Weber.

To offer services in those counties not originally awarded contracts, a new RFP was launched in October 2021. This new RFP will conclude on October 27, 2021. It is anticipated that the contracts will be awarded in the following counties: Box Elder, Carbon, Daggett, Davis, Emery, Garfield, Grand, Juab, Kane, Millard, Morgan, Piute, Rich, San Juan, Summit and Tooele. If a county initially had a contract and it included only partial categories, then that county is being solicited for the remaining categories. Between these two solicitations, many if not all counties in the State will have a contract available for auto body repair needs.

If any questions arise regarding these contracts, please contact Brent Bowden at bbowden@utah.gov or 801-957-7144.



UTAH CORRECTIONAL INDUSTRIES

NEW SEATING OPTIONS!



The UCI Furniture Shop is now offering a handful of NEW seating options.

RICHMOND

Our Richmond line is perfect for showcasing classic style with modern elegance. You're sure to get the look you desire when you customize your chair in any wood/stain/fabric combination we offer.



ALTO

The Alto Task Chair (available in High-Back or Mid-Back) provides a more modern look while offering luxurious comfort with ergonomic adjustability.



DANA

The Dana High-Back Task Chair has an executive look with its black embossed loop arms and black bonded leather upholstery.



GRIFFIN

The Griffin Conference Chair offers clean, modern lines while the bonded leather upholstery and chrome base deliver a classic, yet elegant look.



MISSION

Utah Correctional Industries is dedicated to public safety through innovative career building, community partnerships, and quality production to develop successful people.

VISION

Building a better community through career development.

OUR BUSINESS OPERATIONS

**PRINTING | EMBROIDERY/SCREEN PRINTING
FURNITURE | DOCUMENT SCANNING
SIGNAGE | SEWING**

View the "UCI First" State Use Law (63G-6a-804)

**QUESTIONS? CONTACT US AT 801-576-7700
UCI.UTAH.GOV**

Spotlight Article



Ilaise Toilolo , Contract Analyst

Hey folks, my name is 'Ilaise (ee-LIE-seh) Toilolo.

I am the eldest of four, mother of six, and proud first-generation American born of Tongan/British/Samoan descent. I was born and raised in the Bay Area of Northern California, having lived in San Bruno, East Oakland, Hayward, and San Leandro. Previously a Unit Lead for the Court Adoptions division of DCFS for the County of Alameda in California, I gave up an upcoming raise and promotion to buy our first home in Magna, Utah and be a stay-at-home mom. The eight of us moved out here towards the end of 2019, right before the pandemic changed all our lives. Although my heart and all my senses miss the ocean, I wouldn't give up the opportunity to raise my children (ages 2-10) in Utah. I am now in my second

semester of BYU-Pathway and gave myself no more than three years to earn my bachelor's in Business Management. With five sons, we are a baseball family (**Go A's!**) and my only daughter learns Polynesian dancing from her old lady mom who used to perform and compete since the perfect age of 3. Thanks to Lt. Gov Henderson's pilot program, Return Utah, I have been blessed with the opportunity to learn and grow in Purchasing as a Business Data Analyst and be part of an amazing team of professionals and welcoming people!

Q and A

Question: What's the best vacation you have ever been on?

Answer: Best one would be one without my children. Yes, mother of the year here. Haven't had one yet, but if dreams do come true – either in Thailand or Greece!

Question: What is your biggest fear?

Answer: Not protecting my children when they need it.

Question: If you could have dinner with any famous person, who would it be?

Answer: My husband, Jason Momoa.

PRESENTERS: NIGP Chapter

DATE: 11/18/2021

TIME: 10:00 PM—12:00 PM



How to Receive the Purchasing Update Newsletter

Did you receive this newsletter from a co-worker? Do you want to receive the Purchasing Update directly? Please send an email to Tara Eutsler, teutsler@utah.gov.

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Hours: 8:00 am—5:00 pm M-F

